**EXHIBITOR OPPORTUNITIES** 

# DALLAS MARKET CENTER dallasmarketcenter.com |@dallasmarket

DALLAS APPAREL & ACCESSORIES MARKET



# 2025

January 21 - 24 March 25 - 28 June 10 - 23

August 12 - 15 October 21 - 24

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# THE LEADING MARKETPLACE IN NORTH AMERICA

More retail buyers from across the U.S. and internationally visit Dallas Market Center each year seeking apparel, accessories, and footwear than any other event or marketplace. Why? Because for more than 66 years, Dallas Market Center continues to be a leading provider of thousands of top brands across fashion, beauty and complementary lifestyle categories. Spanning more than **5 MILLION SQUARE FEET**, our marketplace hosts five major trade events annually delivering independent retailers, specialty boutiques, major stores and buying groups.



### GET HERE FAST

Dallas Market Center is located minutes away from two major airports. Our facility offers more than 10,000 <u>free</u> parking spaces.



### **REST WELL, EAT WELL**

Plenty of adjacent hotels fit every budget and offer comfort after a full day of business. Plus, hundreds of nearby restaurants and bars for every taste.



### SAFE AND SECURE

Our self-contained campus, located 3 miles from downtown, has its own full-time Protective Services team (headed up by a former senior member of the Dallas Police Department) and is incredibly safe year-round.

### THE FASTEST GROWING SHOW IN THE U.S.

Over the last three years, a record number of retailers have made the choice to do business in Dallas. That means we have thousands of new buyers!

From 2021-2023, we experienced a surge of attendance from across the U.S., especially from retailers located in the Southeast, Upper Midwest, and West. Buyers tell us that they are choosing Dallas as their new home where they can get business done **quickly and affordably**.

### ESTABLISHED, TRIED & TRUE

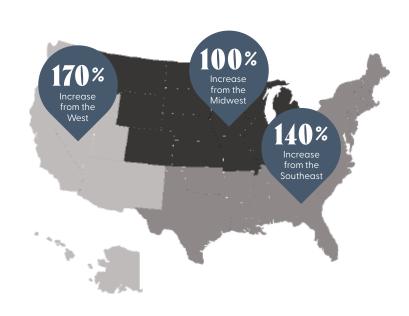
Only Dallas has a deeply loyal buyer base who value the unique, efficient shopping experience we offer in both temporary exhibits and permanent showrooms.

#### APPAREL & ACCESSORIES MARKET DATES

January 21-24 March 25-28 June 10-13 August 12-15 October 21-24

### SHOW HOURS

Tuesday-Friday 8:30AM - 6:00PM TEMPS close at 3PM on Friday

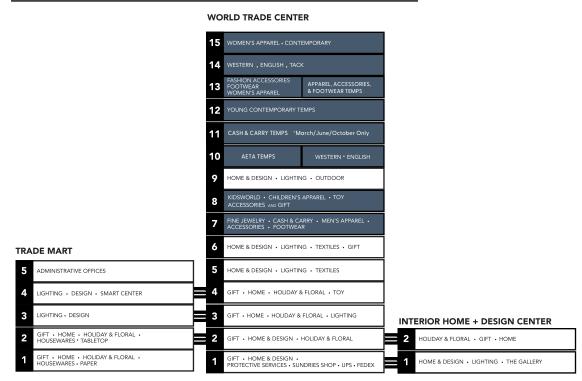




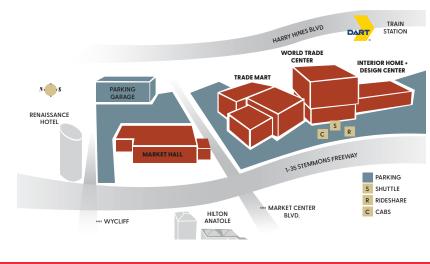
### **UNMATCHED BUYER DELIVERY**

Only Dallas has a dedicated team of retail development professionals who make sure that top retailers shop our marketplace. Their mission is simple: develop strong relationships with buyers and deliver them to market. That's why major stores like Neiman Marcus, TJX, Buckle, Dillard's, Von Maur, Buc-ee's, Apricot Lane, Scheels, Tylers, and many more do business at Dallas Market Center. Joining them are notable specialty stores from across the country as well as leading buying groups including Boutique Hub and dozens of others. It doesn't stop there, with leading e-commerce, resorts, casinos, and thousands of the best independent retailers also returning to Dallas show after show.

# **CAMPUS GUIDE**



# TRANSPORTATION INFORMATION



## **YOUR HOME FOR BETTER BUSINESS**

The apparel, accessories, and footwear neighborhoods are all located in premium space at the top of the World Trade Center under the skylights. Find high-traffic destinations where buyers discover styles at all price points. We have plenty of options in great locations for your business.

## **TEMPORARY LEASING DESTINATIONS**

#### KidsWorld Temps, FLOOR 8

Includes manufacturers showing infant and children's clothing, specialty items and gifts from traditional to the latest trends. Order writing only.

#### Cash & Carry TEMPS\*, FLOOR 11

Jewelry | Accessories | Apparel | Gifts | Home

Taking place three times a year, this trade show floor is home to an expansive selection of immediate resources for fashion, lifestyle and personal care products available for buyers to take home. Cash & carry. \*Available only during March, June and October markets.

#### **TEMPS on 12**

Apparel - Young Contemporary

Dedicated home to hundreds of young contemporary apparel brands offering an expansive assortment of the latest fresh and fun goods that are practically priced. These styles appeal to fashion-minded customers that are young, young-at-heart, and modern. *Order writing only.* 

#### **TEMPS on 13**

Apparel | Accessories | Beauty | Wellness | Featured Brand | Footwear

The TEMPS on 13 showcases a juried marketplace of temporary booths featuring contemporary apparel, emerging designers, footwear, and fashion accessories and jewelry. *Order writing only.* 

## **PERMENANT COLLECTIONS**

#### WORLD TRADE CENTER, FLOOR 7

Cash & Carry | Fine Jewelry | Menswear

Includes Cash & Carry showrooms for affordable & immediate merchandise across apparel, fashion, accessories, footwear, gift, and fine jewelry.

#### **WORLD TRADE CENTER, FLOOR 8**

Childrens

Includes manufacturers showing infant and children's clothing, specialty items and gifts.

#### WORLD TRADE CENTER, FLOORS 10 & 14

Western | English | Tack

The largest collection of permanent showrooms dedicated to Western and English apparel, accessories, footwear and tack in North America.

#### **WORLD TRADE CENTER, FLOOR 13**

Apparel | Accessories | Beauty | Wellness | Featured Brand | Footwear Permanent showrooms on this floor include women's apparel, accessories, footwear, and western.

#### WORLD TRADE CENTER, FLOOR 15

Women's Apparel | Contemporary

The top floor is reserved for more than 100 showrooms showcasing contemporary and bridge collections. This higher-end destination includes trending styles and leading looks from top tier designers in premier denim, apparel, dresses, outerwear, and more.



# LOCATION | COST | WHAT'S INCLUDED

DEPOSIT DUE WITH LEASE: 35% of Total Booth Cost Due with Contract

Floor 13

#### WORLD TRADE CENTER

Floor 08 <u>KidsWorld Temps</u> **BOOTH SIZE: 50 SF, 75 SF, 100 SF upon availability RATE: \$1,600** Lights, Chairs, Table, Racks, Modular Shell Scheme, Booth ID Sign, Wastebasket

#### WORLD TRADE CENTER

Floor 11 <u>Cash & Carry TEMPS</u> \*March, June, October Only **BOOTH SIZE: 10'x10'/3mx3m RATE / NSF: \$22.00 ATRIUM FEE: \$400** 3 Lights, Chairs, 1- 4' Skirted Table, Hang

Bars or Shelves (Maximum 9), 8' GEM Walls, Booth ID Sign, Wastebasket

#### WORLD TRADE CENTER

Floor 12 Temps on 12 BOOTH SIZE: 10'x10'/3mx3m RATE / NSF: \$24.00 CORNER FEE: \$200 ATRIUM FEE: \$400

3 Lights, Chairs, Rolling Racks, 8' GEM Walls, Booth ID Sign, Wastebasket

#### WORLD TRADE CENTER

Temps on 13 Apparel BOOTH SIZE: 10'x10'/3mx3m RATE / NSF: \$29.00 CORNER FEE: \$200 ATRIUM FEE: \$400 3 Lights, Chairs, Table, Racks, 8' GEM Walls, Booth ID Sign, Wastebasket

Accessories BOOTH SIZE: 10'x10'/3mx3m RATE / NSF: \$29.00 CORNER FEE: \$200 ATRIUM FEE: \$400

3 Lights, Chairs, Table, Shelving Units, 8' GEM Walls, Booth ID Sign, Wastebasket

#### Footwear

BOOTH SIZE: 10'x10'/3mx3m RATE / NSF: \$24,00 CORNER FEE: \$200 ATRIUM FEE: \$400 3 Lights, Chairs, Table, Shelving Units, 8' GEM Walls, Booth ID Sign, Wastebasket

Beauty | Wellness BOOTH SIZE: 7'x7'/2mx2m RATE: \$2,500 2 Lights, 2 Barstools, 1- 4' Countertop,

1-68" Shelving Unit, 8' Plexi-Walls, Booth ID Sign, Wastebasket

Featured Brand **BOOTH SIZE: 7'x13'/2mx4m** \* **OPEN CONCEPT RATE: \$2,600** 3 Lights, Chairs, Table, Shelving Units or Racks (Maximum 3), Booth ID Sign, Wastebasket

## PRE-MARKET PLANNING & WAYS TO SAVE \$\$\$

#### FREE STORAGE BETWEEN MARKETS:

DMC offers free storage between shows as long as you leave your lease fo the next show and a 35% deposit which goes towards your booth cost.

#### **ADVANCED SHIPPING TO WAREHOUSE:**

By shipping your freight to the GES warehouse during the Advanced Shipment time-frame, your freight will be delivered directly to your booth with no additional drayage charges. This assumes, of course, that crate size limits are observed. Please refer to your Exhibitor Services Manual for more details.

#### **RIGHT TO WORK:**

Dallas Market Center is a "right to work" facility which means that you can setup and breakdown your own exhibit. This saves you significant money. Supporting labor is available through GES as needed.

Certain restrictions apply.



#### EXHIBITOR OPPORTUNITIES | DALLAS APPAREL & ACCESSORIES MARKET

# **MARKETING OPPORTUNITIES**

The Marketing and Retail Development teams work hard to promote temporary exhibitors and deliver more buyers to Apparel & Accessories Market. No other marketplace has a dedicated buyer delivery team attracting independent retail, major stores, buying groups, and international. Plus we offer comprehensive support of our temporary exhibitors from our marketing team including advertising, emails, social media, videos, printed materials, and more. We're doing our part and here's how you can help.

### SEND HIGH RESOLUTION PHOTOGRAPHY:

Photos of your products may be used in emails, printed pieces, and social media prior to and during the show.

### SEND YOUR IMAGERY TO:

socialmedia@dallasmarketcenter.com

Along with the artwork, include: Apparel & Accessories Market - Month Your Company Name Your Booth Number or Showroom Number *No logos on images* 



### **SPONSORSHIPS/PAID OPPORTUNITIES**

Our promotions team wants to help you spread the word and drive traffic to your booth. Sponsorship and advertising opportunities include: on-site sponsorships, e-mail blasts/online banners, digital/video screen advertising, and magazine advertising.



**SPARK MAGAZINE** is perhaps the best option. The award-winning publication is distributed to more than 55,000 buyers one month prior to Market, thus providing advertisers with maximum exposure and oftentimes pays for your participation – before you even arrive in Dallas. SPARK offers both hardcopy and digital options.

### For more information on sponsorships and advertising, contact:

JAMIE MAJECKI | Senior Director, Media Sales 214-655-6174 or jmajecki@dallasmarketcenter.com



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## **COMMITTED TO YOUR SUCCESS!** MEET OUR SALES TEAM:



JILL CUNNINGHAM Senior Vice President of Leasing, Apparel & Accessories P: 214-655-6231 F: 214-678-3022 jcunningham@dallasmarketcenter.com



BAILEY WATSON Vice President of Leasing P: 214-749-5401 F: 214-678-3014 bwatson@dallasmarketcenter.com

Temporary Leasing: AETA

Permanent Leasing: Footwear (WTC-13 | English (WTC-10) | Western (WTC-10; WTC-14) | Women's Apparel (WTC-13) | Women's Accessories (WTC-13)



ALMA HERNANDEZ Executive Director of Leasing P: 214-749-5488 F: 214-879-8175 ahernandez@dallasmarketcenter.com

Temporary Leasing: Young Contemporary Women's Apparel (WTC-12) | Women's Apparel - Total Home & Gift Market (WTC-11)



BRITTANY RIGG Director of Leasing P: 214-655-6158 brigg@dallasmarketcenter.com

Temporary Leasing: KidsWorld Temps

Permanent Leasing: Children's Apparel, Accessories, Gift and Toy (WTC-8), General Gift, Home



EMILY SCHUTZ Manager of Leasing P: 214-655-6202 F: 214-678-3201 eschutz@dallasmarketcenter.com

Temporary Leasing: Dallas Men's Show | Women's Apparel (WTC-13)



DOROTHY SIMMONS Manager of Leasing P: 214-655-6220 F: 214-678-3202 dsimmons@dallasmarketcenter.com

Temporary Leasing: Women's Footwear (WTC-13) | Accessories, Wellness & Beauty | Cash & Carry TEMPS

### **RESERVE YOUR BOOTH TODAY!**

Visit dallasmarketcenter.com for further information.



